

Frequently Asked Questions

- [Why use Distinctive Designs?](#)
- [What level of investment can I expect to put into custom window treatments?](#)
- [I have some “weird” windows. Can you help me with those?](#)
- [Where will I get the fabric?](#)
- [I have a busy schedule- How do we get started?](#)
- [How long does the process take?](#)
- [I’m currently working with an interior designer, but I’d like your expertise. What should I do?](#)
- [Why should I use a custom window treatment fabrication service?](#)
- [How does your virtual design service work?](#)

Why work with Distinctive Designs?

We know windows, and we do it all, from concept to installation. We provide a comprehensive custom window fashion service that includes consultation, design, fabrication, and installation.

Experience & Credentials: We are certified by the Window Coverings Association of America (WCAA) as window treatment experts, and have spent the past eight years crafting specialty custom window treatments. We continually educate ourselves on the latest window fashion trends and fabrication techniques to bring you the highest quality window treatments possible.

Specialization: We do one thing - custom window treatments - and we do it impeccably well. Designing great window treatments is a complex process, and small mistakes can be costly. Our specialized expertise in window treatments ensures that we get it right the first time.

Professionalism: Your satisfaction with our services and finished projects is our top priority. We will always show up for our appointments. We will take the time to assess your needs, understand your style, and listen to your decorating goals. And we will be prompt and consistent with our communications, so you’re always “in the loop” about your order.

What level of investment can I expect to put into custom window treatments?

Each custom window treatment is unique and therefore comes with a unique price. They should be viewed as a relatively permanent investment in your home (they should last more than a decade with proper care). Consider these associated price ranges based on a standard 36” width window packages:

Foundation (\$100-\$500) – functional blinds and shades to provide light control, insulation, and privacy.

Decorative (\$400 - \$ 1500) – foundational hard treatment (blinds & shades) with the addition of a simple decorative soft treatment, such as a **valance, cornice board, or drapery panels.**

Premium (\$1500 +) – High end hard treatments with accessories, multiple layers of soft treatments embellished with decorative premium trims. If you can dream it, we can make it!

I have some “weird” windows. Can you help me with those?

Yes! Windows today come in all shapes and sizes and finding solution for those large and specialty windows can be overwhelmed. We have the expertise and the tool to help you visualize the end result. Skylights, bay, bow, arches, two-story windows and Sliding doors are typically the challenge ones. Motorizations sometime can be a perfect solution for those hard to reach windows.

Where will I get the fabric?

For your convenience, we provide a large selection of fabric, trim and hardware that you can order through us. We will provide appropriate, quality lining for all window treatments at a reasonable cost. While we have preferred vendors and suppliers we like to work with, if you all ready have fabric that you would like to use (C.O.M . – Customer Owned Material), we are willing to accommodate you. There are, however, a few additional guidelines for usage.

Customer's Own Material (C.O.M.) Guidelines:

- 1) 25% up charge on the cost of labor
- 2) Fabric should be delivered directly to Distinctive Designs, and should be rolled in a tube, not folded, as creases create big issues during fabrication.
- 3) It is your responsibility to return the fabric if there are flaws or problems with the yardage
- 4) We will not accept sheets, fabric scraps, or remakes of old window treatment as fabric. While this seems like a good idea to save money, but it actually creates a lot of extra works for us. They will not look right in the end and they will lessen the integrity of the fabricated treatment.

I have a busy schedule – how do we get started?

There are several ways to work with us:

1. **For design savvy/hands-on clients:** If you already know what you want, you can order window shades, blind, drapery, valances and more through us with your measurements.
2. **Make an appointment** for a 30-45 minute private consultation at Distinctive Designs Studio for **Free**.
3. **Set up an In-Home Consultation:** We have flexible appointment hours in the evenings and on Saturdays for a one-time **\$125.00 fee** (non-refundable).
4. **Virtual Design Consultation: \$100/room.** This method works best if you'd prefer to have window treatments remotely designed, fabricated and shipped to you. We can communicate via phone and email, and you are responsible for installation. Send us **(1)** photo of the window(s), **(2)** a separate photo of the room, **(3)** window measurements, and **(4)** a list of any preferences you may have, and we will create several digital designs and send them to you. Once you decide on one that you like, send us your fabric or let us order it for you. We then fabricate the window treatments or order window covering products and send them to you directly. The process is simple and easy under our guidance.

How long does the process take?

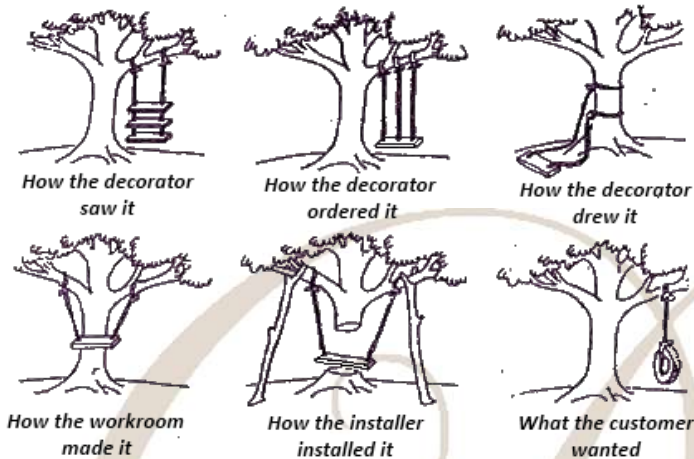
Completion of orders is on a first-come, first-served basis. Custom treatments are made to perfectly fit your window's measurements. The lead time for blinds and shades is usually **3-4 weeks**. The lead time for draperies, curtains and valances is usually **4-8 weeks**, depending on the scope of your project.

We will not fabricate a job until it is a **Ready Order**, meaning we have received everything necessary for fabrication (down payment, fabric, hardware, trim, etc.) Lead-time for a Virtual Design Consultation Rendering can be anywhere from a day to a week. We are flexible and will work to accommodate any reasonable requests.

I'm currently working with an interior designer, but I'd like your expertise on window treatments. What should I do?

We're happy to work with your interior designer on collaborative projects. Interior designers have to be experts in a lot of areas, and sometimes window treatments don't fall under their area of expertise. We can help fill that gap in expertise, and together we can ensure that your new room and new custom window treatments will work beautifully together

Why should I use a custom window treatment service?



Our one-stop shopping process and our cutting edge computer renderings ensure this will never happen to you.

Quality window treatments take time and expertise. When you order from "big-box" stores, or use someone whose expertise does not fully cover the intricacies of designing and installing high-end window treatments, you will almost always run into problems.

At Distinctive Designs, we oversee the entire project, including design, fabrication, and installation, thus avoiding the possibility of costly design/measurement mistakes and installation frustrations. We ensure your finished project is perfectly crafted to your expectations and exquisitely integrated into your home.

How does your virtual rendering service work?

No more guess work! Visualize your dream windows with our state-of-the-art virtual design software.

This is a great way to "try-out" different styles and fabrics before making a commitment, and it has helped countless clients save time, agony, and money. Our virtual design services truly ensure the right design, every time.

Using this tool, we can even work with clients outside of the greater Philadelphia area. Clients can send us pictures of their windows and rooms, and we'll produce virtual design options. The client then picks out a design, and we fabricate and ship the **completed window treatment**.

